

Bay State Bank

is a proud TANGO Partner

Services: Banking & Financial Services



Customer-focused and community-driven, **Bay State Bank** is a mutual financial institution with over 130 years of experience helping individuals, businesses, and nonprofits reach their goals. We offer a comprehensive range of banking solutions, everything from everyday financial tools to tailored lending services, all designed to support long-term success.

What sets us apart is our deep personal approach and unwavering commitment to partnership. These values have helped us build trusted relationships across Massachusetts and beyond.

Guided by our mission, *Be More. Together*, we're proud to empower the people and organizations that strengthen our communities every day.



KEY SERVICES

- Specialized checking and savings accounts for nonprofits
- Treasury management solutions, including ACH, wire transfers, and Positive Pay
- Remote deposit capture for convenient, secure deposits
- Commercial lending tailored to your organization's needs
- Nonprofit credit card options with flexible terms
- Lines of credit to support cash flow and growth
- Financing equipment purchases and real estate investments

TANGO Region Served:

New England, with headquarters in Worcester, Massachusetts

- Personalized support from dedicated relationship managers
- Community reinvestment initiatives and financial education programs

SPECIAL SAVINGS FOR TANGO MEMBERS

- Local, complimentary banking relationship managers tailored to your organization's unique needs
- Preferred lending rates for nonprofits (subject to credit approval)
- Discounted closing and processing fees on eligible loan products
- Local underwriting with a personalized approach—because no two organizations are the same
- Quick turnaround times to keep your mission moving forward
- Highly competitive deposit products and rates to help maximize your funds
- 100% deposit insurance—FDIC coverage up to \$250,000, with full protection beyond that through the Depositors Insurance Fund (DIF)
- Exclusive employee benefits through our Bank at Work program, including special offers on checking, savings, consumer loans, mortgages, and home equity products

Bay State Bank

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